

Benefit from Cloud-Business!

Cloud is everywhere - coming along with chances and risks for the channel. Have you ever thought about how this effects your core business? Steering away from license selling, leading towards services and the corresponding challenges to adjust compensation models for sales and much more; And what about the manufacturers? Some even prefer to offer their cloud services directly to end-customers. Are you prepared?

With our cloud-readiness assessment you will find effective, quickly realizable starting points to align your company with cloud business - without having to re-invent your core competencies.



1

During a workshop we take a look at the status quo of your company

2

In individual Interviews with the management and the department heads we elaborate entry points for your future cloud-business

3

As part of the final presentation we will demonstrate how your company can be positioned in the cloud environment

channelXperts support you to position yourself in the cloud environment with innovative solutions and services. Don't run after the cloud but benefit from the chances it entails!

Are you interested? Contact us!

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